Modernisation 2013

*Back to the future & beyond*

Christopher Croft, LMG Secretariat
ACORD Club
Where have we got to?

- At the end of 2012:
  - Non bureau – an accounting revolution?
  - eAccounts – work in progress
  - Endorsements – technology works but we need volume
  - Placing platform needs to progress from concept to concrete
  - Whither central services?
  - What next for claims?

- Many initiatives but do they form a coherent approach?
Non Bureau Accounting

![Graph showing eBOT transactions from February 2012 to January 2013]
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Endorsements volumes

Endorsements usage index - October 2010 = 100

- October (100)
- November (105)
- December (110)
- January (120)
- February (125)
- March (130)
- April (140)
- May (150)
- June (160)
- July (180)
- August (200)
- September (220)

Lines:
- 2010-2011
- 2011 - 2012
- 2012 - 2013
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Placing Platform Limited

• Incorporated on 7th January

• Directors:
  – Ian Summers (Aon & LIIBA)
  – Simon Gaffney (Willis & LIIBA)
  – David Hough (LIIBA)
  – Adam Rushin (Hiscox & LMA)
  – Kirk Maddern (Liberty Syndicates & LMA)
  – Kevin Miller (Aspen & IUA)
  – Kate Roy (AIG & IUA)
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ECF – take up 2012

The graph shows the percentage trends of Lloyd’s and Companies from January to December 2012. The graph indicates fluctuations in the take-up over the year, with Lloyd’s and Companies showing different patterns.

Key points:
- Lloyd’s and Companies show distinct patterns throughout the year.
- The graph highlights the variation in take-up percentages for each entity.
ECF – 2012 legacy
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How does it all hang together?

• We have a vision – *Framework for the Future*

• Sets out where we want to go as a market in:
  - Placing
  - Claims
  - Accounting
  - Binders

• Don’t forget the process
  - Four cross market working groups feeding into a senior steering group
  - Market wide consultation incorporated and republished

*Framework for the Future* is the only common articulation of the London market processing vision
And in 2013…?

- *Framework for the Future* published in 2011 so we need to confirm it continues to be contemporary
- Review/refresh the vision with a small cross market group.
- Validate the outcomes of that discussion with key committees: MPC; PEG; MRSG
And in 2013…?

- Use the output as the reference point for all modernisation work:
- How does current stuff contribute?
- Gaps? Would new stuff help deliver the vision?
- What is the priority of each workstream?
- What do we need to deliver?
- How can we best support investment decisions at firms?
Ongoing work

• Some things will need to carry on
  – Central Service Refresh specification
  – Placing Platform Limited
  – Endorsements
  – Non Bureau Accounting
  – eAccounts

• Plus we have some business as usual activity
  – Standards – MRC; GUA etc
  – IMR
  – TMEL
Roles & Resourcing

• If we are serious about delivering an ambitious programme, we need to provide the resources to achieve that

• Plus LMG needs to change:
  – Own the vision
  – Manage the programme – but delegate primary delivery responsibility
  – Prioritise
  – Resolve conflicts
  – Champion the programme
  – Take difficult decisions
2013 – the ambition

• 2013 will be the year when the market re-unites behind a common vision of our future process

• It will be the year we set out the comprehensive programme needed to deliver that vision

• It will be the year we commit, as a market, to providing the resources necessary to fulfil our plans

• It will be the year we re-affirm our commitment to making a tangible difference to the efficiency with which we do business
Questions?